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CapeNet begins installing OpenCape project fiber optic network in Southeast Massachusetts

BARNSTABLE, MA, February 2, 2012 – OpenCape Corporation (OpenCape) and CapeNet LLC (CapeNet) jointly announced today that installation has begun on the 350 mile OpenCape fiber optic network.

According to Dan Gallagher, CEO of OpenCape, "The new network will bring with it the latest capabilities and will serve our region's communication needs for decades to come."

"Installation of fiber optic cable began in Brockton, Massachusetts today and will very soon also begin on Cape Cod and along the South Coast," said Alan Davis, CEO of CapeNet, the company managing the build.

CapeNet and its sub-contractors, ElecComm Corporation (ElecComm) and Hawkeye, will be installing the fiber optic cable throughout the region as part of the overall OpenCape project to build a modern telecommunications infrastructure throughout the southeast Massachusetts.

Describing the use of two sub-contractors, Alan Davis said, "After careful and competitive review, we selected two highly qualified firms with vast experience building fiber networks in Massachusetts. Having two contractors working in tandem will expedite construction and facilitate timely completion of the much-anticipated broadband project."

The new network will support the economic, educational, public safety and governmental needs of the southeast Massachusetts region. It is expected to benefit businesses, research and medical facilities, schools, libraries, government offices and public safety.

Steve Martin, President of ElecComm said, "We are delighted to begin construction. CapeNet is a first-class operation with a mission to bring best-in-class services to the region. We are excited to have been selected as part of the construction team."

According to Robert Frenna, Vice President of Hawkeye, "CapeNet has put together a great team to build a network that will extend Massachusetts' fiber-optic network into areas that are under-served. We are pleased to have been selected as a member of the CapeNet construction team and look forward to working with them."

The installation of the fiber optics represents the latest milestone achievement for the OpenCape project. Stateside Construction was selected by OpenCape and began construction in December, 2011 of a regional collocation data center at the Barnstable County government complex and underground conduit construction began in November, 2011.

The OpenCape network will be connected to the OpenCape regional collocation computing data center in the Barnstable County government complex. The network and the collocation center combine to create a very powerful resource for economic development and the delivery of essential public services.

OpenCape has been making steady progress in achieving milestones required to build its comprehensive telecommunications system since being awarded a \$32 million federal grant in February of 2010. Art Gaylord, Chair of the OpenCape Board said, "the steady pace of achieving necessary goals, such as obtaining environmental approvals, contracting for survey and engineering services, and obtaining licenses from telephone pole owners is reflective of a lot of hard work and indicates OpenCape is on target to complete this project by the beginning of 2013."

The 501(c)(3) non-profit OpenCape Corporation was awarded a \$32 million Broadband Technology Opportunity Program (BTOP) grant by the National Telecommunications and Information Administration (NTIA) from American Recovery and Reinvestment Act (ARRA) stimulus funds on February 28, 2010. The \$32 million BTOP grant is being combined with matching funds totaling \$8 million from the Commonwealth of Massachusetts, CapeNet, and Barnstable County to construct a comprehensive broadband communications network to support the economic, educational, public safety and governmental needs of the southeast Massachusetts region.

About OpenCape

The OpenCape Corporation is a non-profit 501(c)(3) corporation. OpenCape's purpose is to fulfill the need for a regional communications network on Cape Cod and the Islands

to enhance education, research and economic development, and to provide for an emergency communications network. www.opencape.com

About CapeNet

CapeNet LLC is a partnership between CapeNet Partners, Inc., and Opticore Networks. CapeNet Partners is a management organization comprised of seasoned professionals with extensive experience in building and managing telecommunications networks in the region, and specifically in Massachusetts. Opticore designs, builds and operates broadband infrastructure serving businesses in need of high-bandwidth services. Opticore also specializes in deploying and operating Hybrid Fiber Microwave® (HFM) networks, extending the reach of traditional ring-based and point-to-point fiber networks. www.capenet.com.

About Hawkeye

Hawkeye, a Willbros Utility T&D company, provides complete turn-key services in all aspects of overhead and underground transmission, distribution, telecommunication systems, as well as HV AC/DC converter station and substation siting, engineering, design and construction. www.hawkeyellc.com

About ElecComm Corporation

ElecComm is an electric and communication construction company. With more than 40 years of experience in the industry, ElecComm is a leader in the installation and maintenance of communication and electric systems throughout New England. www.eleccomm.com





CapeNet and its sub-contractor ElecComm deploy equipment and crews for the installation of the OpenCape fiber optic network.

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